

**Part 3** of this article series focuses on the **market for cloud-based IGA solutions (Identity Governance & Administration)** — the new buzzword for managing identities and authorizations (IAM).

This market is so densely populated that a complete evaluation of all available options is practically impossible. There are highly specialized analysts such as **KuppingerCole** and **Gartner** who can undoubtedly provide more comprehensive and detailed assessments of the IAM solutions landscape.

However, our perspective in this series is different.

We are addressing **SAP IDM customers** specifically and presenting possible alternatives that we, as an **independent service provider with decades of experience in SAP customer projects**, consider relevant.

In practice, all **cloud services** share the same fundamental issue:

They are no longer, as with SAP IDM, **highly flexible custom software**, but **standardized software** that is usually only slightly or not at all customizable. Therefore, **booking or implementing a cloud service must always be preceded by a thorough check for potential showstoppers**.

If no showstoppers exist — or if your company is flexible enough to respond through **process standardization** (see also **Part 1** of this series) — cloud services offer **benefits that cannot be ignored**.

You've surely heard the sales slogan: *"You focus on your business, and we take care of the rest."*

With streamlined processes and the right cloud services, this can actually become reality.

Please note that these assessments are **not final** and **do not replace individual consulting**.

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## Overview of the Series

- [Part 1: The End of an Era – The Future After SAP IDM](#)
- [Part 2: SAP – Cloud Identity Services, GRC edition for SAP HANA](#)
- **Part 3:** Cloud Services
- **Part 4:** On-Premise Solutions (e.g. One Identity)

## Options Presented in This Article

- **Option A:** Microsoft Entra
  - **Option B:** Omada Identity Cloud
  - **Option C:** Okta
  - **Option D:** IBM Security Verify
- 

### Option A: Microsoft Entra

The **DSAG Technology Days 2024** in Hamburg had just kicked off on **February 6**, when **Jürgen Müller (CTO SAP)** and **Sebastian Westphal (DSAG Board Member)** made what is likely the **most important announcement of the year** in the field of Identity and Access Management.

What had long been known to insiders and heavily speculated in the rumor mill was confirmed with a single slide — declaring **Microsoft Entra** as the “**official successor**” to **SAP IDM**.

But what exactly is **Microsoft Entra**?

Formerly known as **Azure Active Directory (Azure AD)**, **Entra ID** is a **cloud-based identity and access management solution**.

It provides **authentication and authorization services** for various Microsoft offerings such as **Microsoft 365**, **Dynamics 365**, and **Microsoft Azure**.

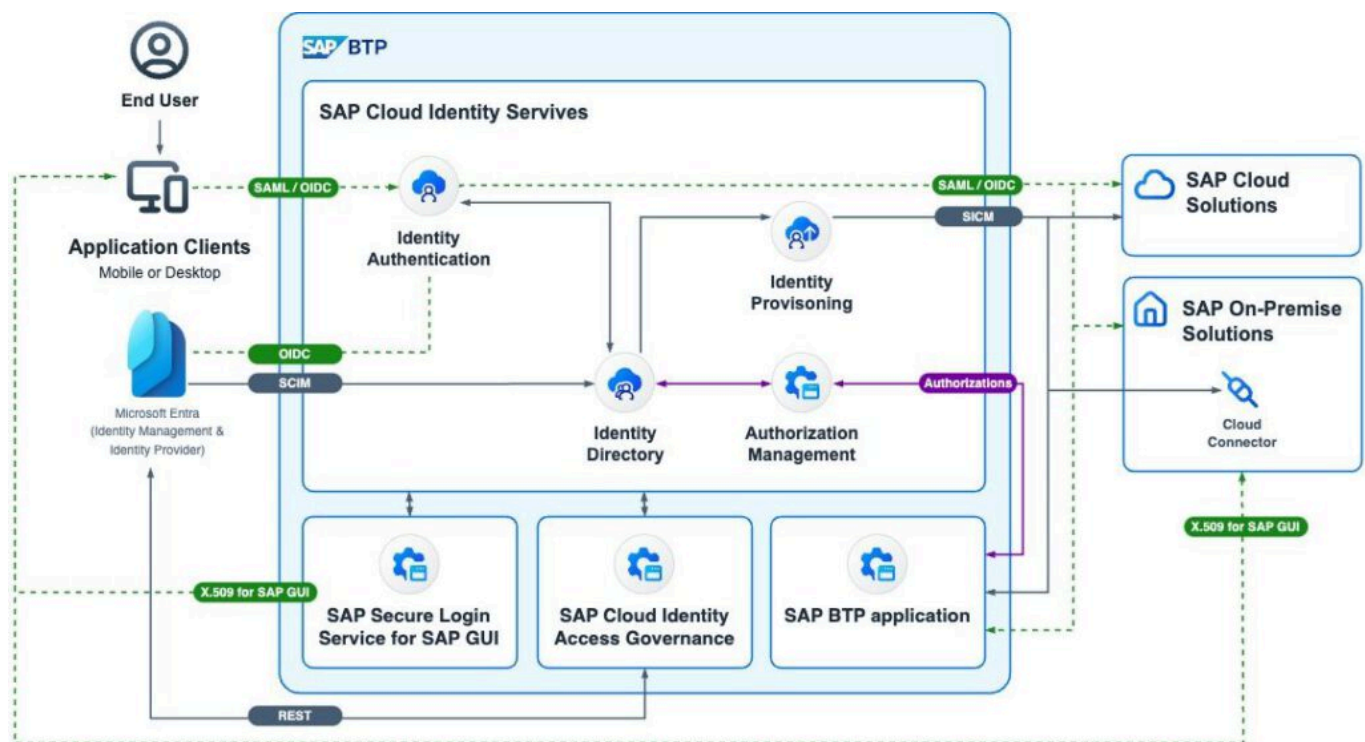
On **July 11, 2023**, Microsoft announced the **renaming of Azure AD to Microsoft Entra ID** to ensure consistent branding across its cloud portfolio.

The **on-premise predecessor** of Entra is the well-known **Microsoft Active Directory (AD)** — a directory service introduced in **1999**, which has since become the **de facto standard** for managing Windows user accounts, application permissions, and email accounts.

Due to the **quasi-monopolistic position of Microsoft products** in the business world, Active Directory is used by **virtually all SAP customers** in one form or another.

In many organizations, all **identities**, the **organizational structure**, and **access information** for numerous applications reside within the **AD structure**.

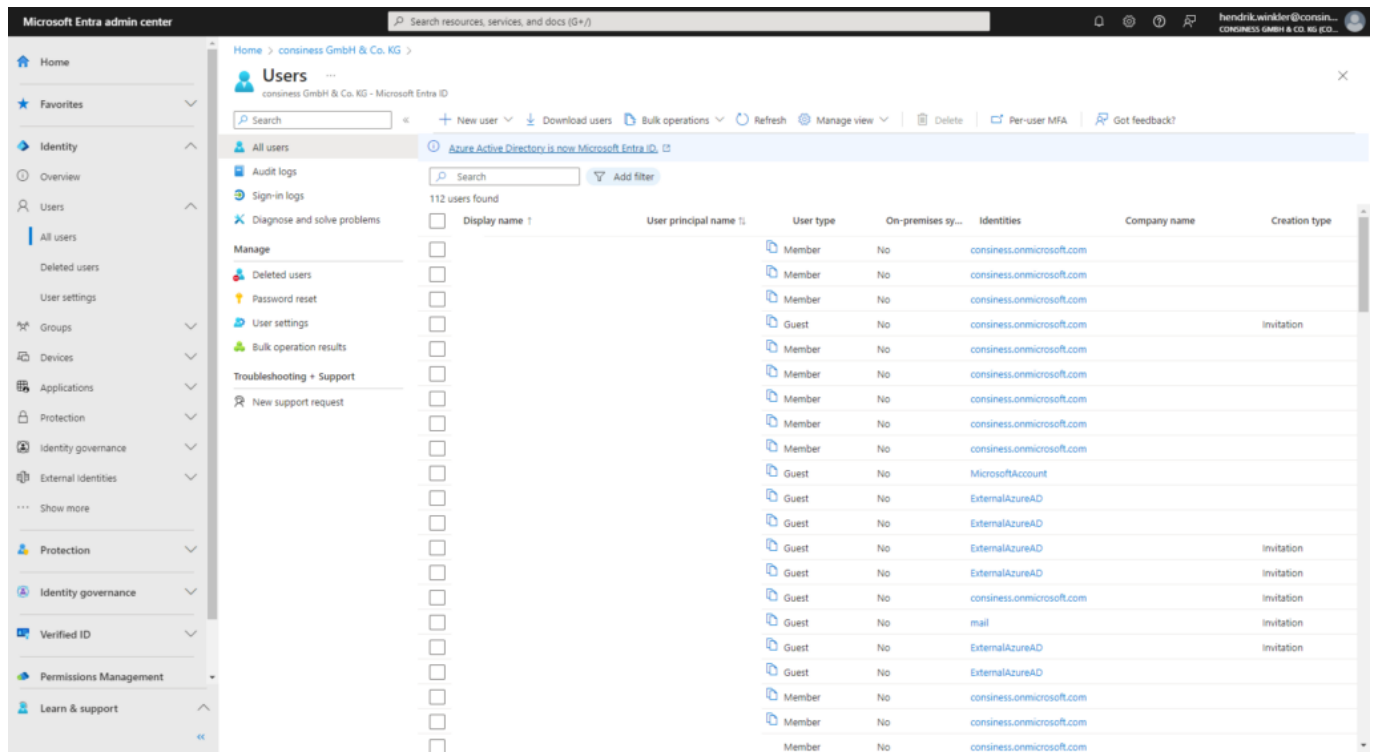
For this reason, in many **SAP IDM implementations**, the **first non-SAP system** integrated into the IAM infrastructure as an **identity provider and/or target system** is **Active Directory** itself.



The new reference architecture from SAP!? (Source: <https://community.sap.com/t5/technology-blogs-by-sap/preparing-for-sap-identity-management-s-end-of-maintenance-in-2027/ba-p/13596101>)

Following the **DSAG announcement**, **SAP** published a blog post presenting an **architecture** that will most likely serve as the **reference model for the coming years**. The diagram shows **Entra** as the **central identity provider and identity management solution**, integrated via interfaces with the **SAP Cloud Identity Services** and **Cloud IAG**. The **Identity Provisioning Service (IPS)**, connected through the **Cloud Connector**, is responsible for bridging the gap between **cloud and on-premise solutions**. Although this architecture may appear complex at first glance, it offers a major advantage: **SAP-centric organizations** already have **Entra (formerly Azure AD)**, **SAP IAS**, and **IPS** in use within their cloud environments.

## The End of an Era – Part 3/4: Cloud-Services



consiness also uses Entra for internal purposes.

If you or your company work with **Office 365** and/or **Azure applications**, it is highly likely that you already have your own instance of **Entra** in operation. Upon login, Entra welcomes the user or administrator with a **clean and organized interface**.

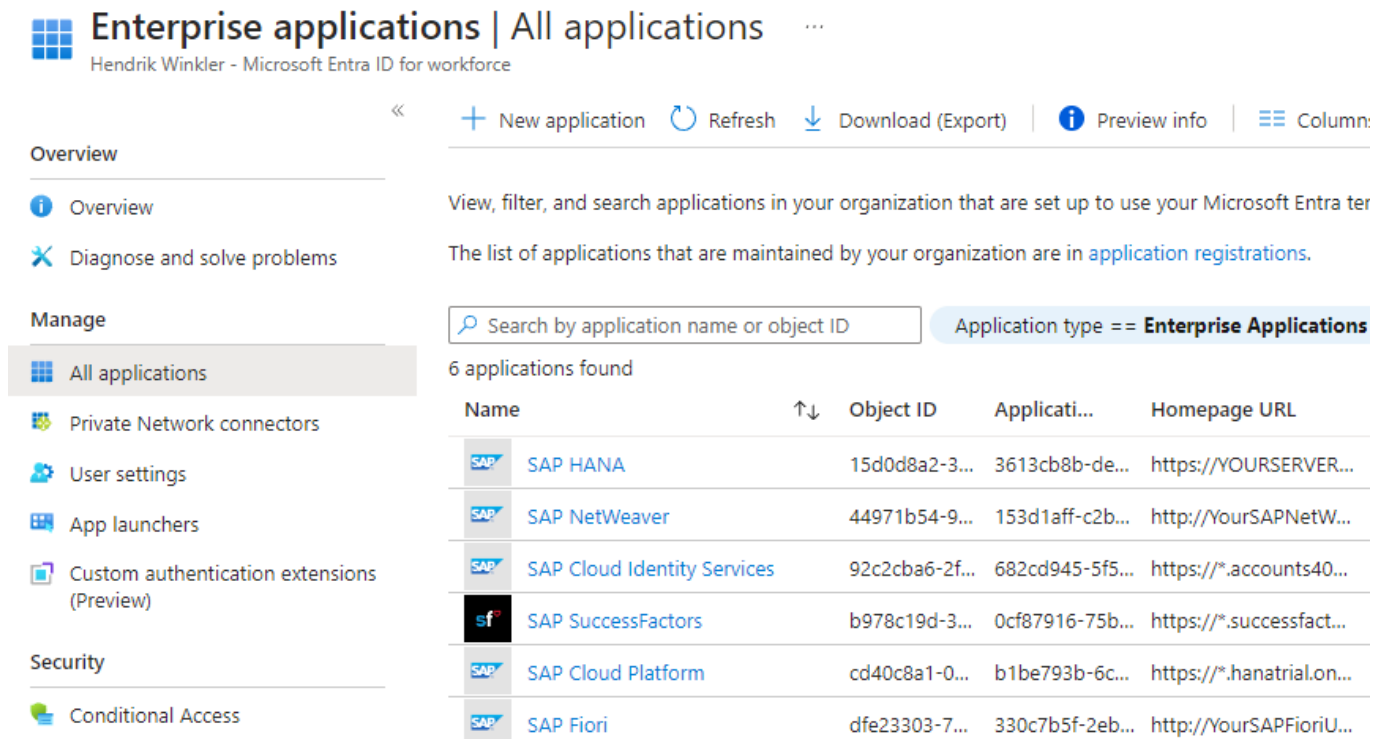
Even a quick look at the menu reveals, to the trained eye, the general scope of the application:

- **Users and Groups** – Directory service (as known from Active Directory)
- **Applications and Devices** – Connectors / configuration management
- **Protection** – Authentication, password management
- **External Identities** – Collaboration with identities outside the organization
- **Governance** – Identity lifecycle, privileged access management (PAM)

For **provisioning to external systems**, the **Azure AD Provisioning Service** is used, which provides access to a range of applications.

**SAP connectors** can also be configured—albeit with some effort.

Provisioning is implemented via the **SCIM protocol**, which, to our knowledge, offers **few options beyond standard functionality**.



**Enterprise applications** | All applications ...

Hendrik Winkler - Microsoft Entra ID for workforce

« + New application Refresh Download (Export) Preview info Column:

**Overview**

- Overview
- Diagnose and solve problems

**Manage**

- All applications
- Private Network connectors
- User settings
- App launchers
- Custom authentication extensions (Preview)







**Security**

- Conditional Access

View, filter, and search applications in your organization that are set up to use your Microsoft Entra tenant. The list of applications that are maintained by your organization are in [application registrations](#).

Search by application name or object ID Application type == **Enterprise Applications**

6 applications found

Name	↑↓	Object ID	Applicati...	Homepage URL
 SAP HANA		15d0d8a2-3...	3613cb8b-de...	https://YOURSERVER...
 SAP NetWeaver		44971b54-9...	153d1aff-c2b...	http://YourSAPNetW...
 SAP Cloud Identity Services		92c2cba6-2f...	682cd945-5f5...	https://*.accounts40...
 SAP SuccessFactors		b978c19d-3...	0cf87916-75b...	https://*.successfact...
 SAP Cloud Platform		cd40c8a1-0...	b1be793b-6c...	https://*.hanatrial.on...
 SAP Fiori		dfe23303-7...	330c7b5f-2eb...	http://YourSAPFioriU...

### SAP Integration over Enterprise Application-Provisioning

Another positive aspect of **Entra** is its **pricing transparency**. While **SAP customers** often have little clarity about what they actually pay for their applications, **Entra stands out with a pricing model so simple it could practically fit on a beer coaster**. However, it should be noted that the designated infrastructure involving **SAP** would, of course, also include **costs for the respective SAP products**.

		Umfassendste Lösung	Werbeangebot verfügbar <sup>2</sup>
Microsoft Entra ID Free	Microsoft Entra ID P1	Azure Active Directory Premium P2	Microsoft Entra ID Governance
Kostenlos	5,60 € Benutzer/Monat	8,40 € Benutzer/Monat	6,60 € Benutzer/Monat
Die Lösung ist in Microsoft Cloud-Abonnements wie Microsoft Azure, Microsoft 365 usw. enthalten. <sup>1</sup>	Microsoft Entra ID P1 (ehemals Azure Active Directory P1) ist als eigenständiges Angebot oder für Kunden mit einem Microsoft 365 E3 for Enterprise-Plan und in Microsoft 365 Business Premium für kleine und mittelständische Unternehmen erhältlich.	Microsoft Entra ID P2 (ehemals Azure Active Directory P2) ist als eigenständiges Angebot oder für Kunden mit einem Microsoft 365 E5 for Enterprise-Plan erhältlich.	Entra ID Governance ist eine erweiterte Suite von Identity Governance-Funktionen, die Kunden mit Microsoft Entra ID P1 und P2 zur Verfügung stehen. Sonderpreise sind für Microsoft Entra P2-Kunden verfügbar.
	Preise zzgl. MwSt.	Preise zzgl. MwSt.	Preise zzgl. MwSt.
Mit Ihrem Microsoft-Konto anmelden	30 Tage kostenlos testen	30 Tage kostenlos testen	Kostenfrei testen
Ein kostenloses Azure-Konto erstellen >	An den Vertrieb wenden >	An den Vertrieb wenden >	An den Vertrieb wenden >

A benchmark in transparent pricing

### Advantages

- Service is usually already available, even independently of the IAM architecture
- Slim architecture without additional third-party systems
- Partnership with SAP
- Modern application
- Excellent documentation

### Disadvantages

- Additional **lock-in effect** toward Microsoft products
- Customers are inevitably exposed to **subscription price increases**
- **No support** for distributed domains
- **On-premise infrastructure** (e.g., Windows domain controllers) still requires the classic **Active Directory**
- The **extent of SAP's partnership**, and thus the **level of support and adaptability** for extended SAP integration scenarios, remains to be seen

## Assessment

**Quiz question:** What is Entra's unbeatable advantage? **Network effects!** Microsoft's **quasi-monopoly on business application software** is not only a sound **investment tip** on the stock market but also a **valid strategic argument** when planning your next IAM landscape.

As with other cloud solutions, however, the **Achilles' heel**—despite SAP partnership—will likely remain **limited flexibility regarding customer-specific requirements**.

Whether the standard infrastructure, consisting of **Entra, IAS/IPS, and IAG**, will ever be able to **provision custom ABAP tables and fields**, remains doubtful. We are open to being positively surprised!

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## Option B: Omada Identity Cloud

### All under one roof!

The **Omada Identity Cloud** is the **modernized cloud edition** of the **Omada Identity Manager**.

It provides all essential capabilities for the **secure, compliant, and efficient management** of user access to systems, data, and applications across **hybrid, cloud, and multi-cloud environments**.

Built on a **modern, cloud-native microservices architecture**, Omada delivers **speed, intelligent decision support, connectivity, and higher performance** than its predecessor products.

The solution itself is based on **more than 20 years of experience** and focuses on providing **fast and reliable results** for enterprises.

Conceptually, it includes:

- the **best-practice framework** for identity governance processes (**IdentityPROCESS+**)
- a **deployment and operational methodology** (**IdentityPROJECT+**)
- and **guaranteed customer value** through **training, support, and professional services** (**Identity Success**)

Integration capabilities are **excellently documented** in the **Omada Connectivity Library**.

With no other product is it easier for us to **evaluate an existing infrastructure's compatibility** with the **connectors of the IAM solution**.

The screenshot displays the 'Omada's Connectivity Library' interface. At the top, the title 'Omada's Connectivity Library' is centered. Below it, a search bar contains the text 'SAP' with a clear button (X). To the right of the search bar are two dropdown menus labeled 'Category' and 'Application Type'. Below the search bar, it says 'Items: 18' and a 'Reset filters' link. The main section is titled 'Search Results for: "SAP"'. It shows a grid of four connector cards, each featuring the SAP logo and a description:

- SAP BTP**: SAP Business Technology Platform, an innovation platform optimized for SAP applications in the cloud. It brings together application development, data...
- SAP BW**: Reporting, analysis and interpretation of business data are crucial to preserve and enhance the competitive edge of companies by optimizing...
- SAP BW/4 HANA**: SAP BW/4HANA is a packaged data warehouse based on SAP HANA. As the on-premise data warehouse layer of SAP's Business...
- SAP Cloud Identity Services - Identity Authentication**: SAP Cloud Identity Services include Identity Authentication, Identity Provisioning, Identity Directory and Authorization Management services. These services enable you to...

Below the grid, there are four more SAP logos, likely representing additional connectors or related services.

Omada Connectivity Library

In the case of a planned **SAP integration**, we were able to find **all commonly used connectors** already available.

The **supported objects and operations** are listed for each connector.

The **Omada team** has indicated that, upon request, **custom "special requirements"** can also be implemented if the **standard scope** does not fully meet a customer's needs.



## Supported Objects and Operations

LDAP Objects	Omada Identity Data Model	Operations
Users	Account	Create, Read, Update, Delete
Groups	Resource	Read
Group Memberships	Resource Assignment	Create, Read, Update, Delete

Unterstützte Objekte und Operationen am Beispiel des SAP IPS Konnektors

Also worth highlighting is the **strongly promoted promise of a fast and efficient implementation.**

Through the **Accelerator Package**, Omada offers a **standardized project and implementation methodology** for deploying the software and its processes. A project duration of **12+ months**, which is typically expected (and also recommended by us) for an IAM implementation, is claimed to be reducible to **just 4 weeks** in many cases — a process only possible with a **highly standardized and fully developed software solution.**



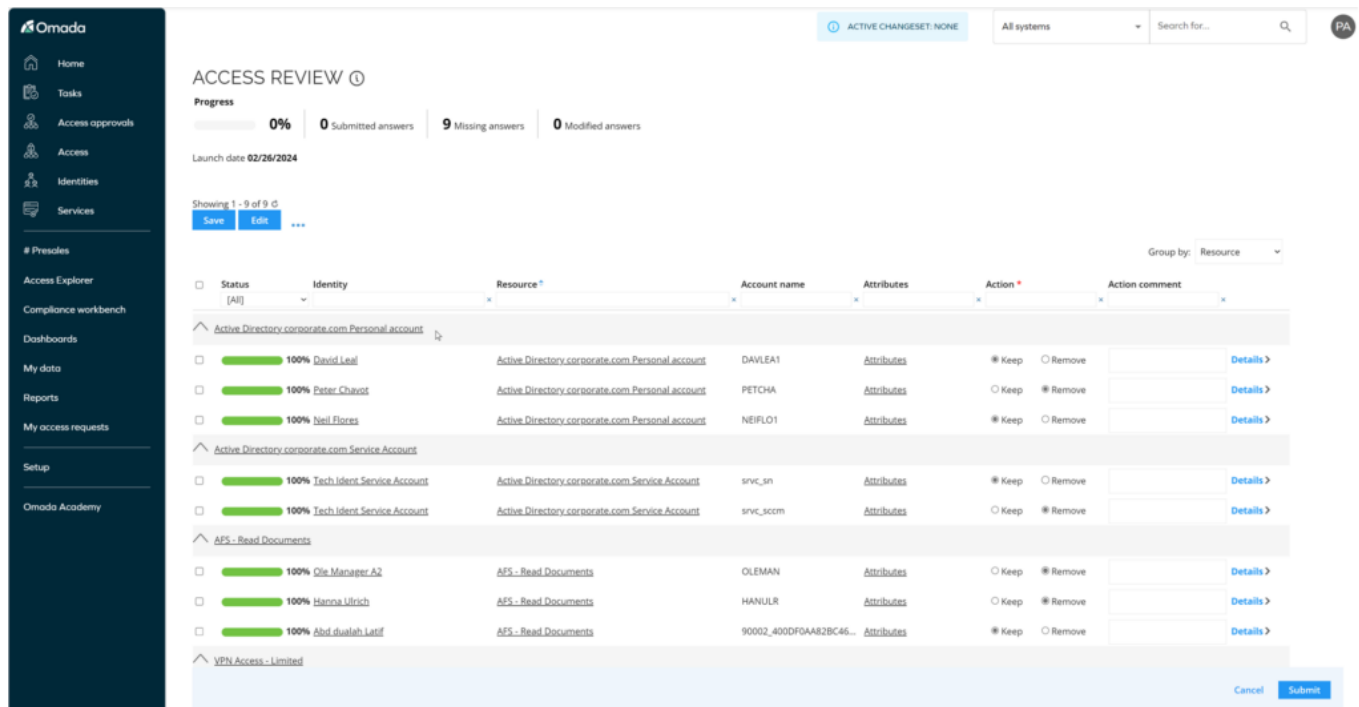
All in one place – Compliance Workbench

To illustrate this point, the **Compliance Workbench** and the **Access Review** feature will be shown as examples.

The **Compliance Workbench** provides a **standardized overview of all**

**integrated systems** and evaluates assignments based on their current status — a simple way to identify **major gaps in processes across the entire system landscape**.

The **Access Review** feature is a **predefined solution** designed to make the execution of **attestations (or recertifications)** as **convenient and efficient** as possible.



The screenshot displays the Omada Access Review interface. On the left is a dark sidebar with navigation links: Home, Tasks, Access approvals, Access, Identities, Services, Presets, Access Explorer, Compliance workbench, Dashboards, My data, Reports, My access requests, Setup, and Omada Academy. The main content area is titled 'ACCESS REVIEW' and shows a progress bar at 0% with 0 submitted, 9 missing, and 0 modified answers. It includes a launch date of 02/26/2024 and a table of accounts. The table has columns for Status, Identity, Resource, Account name, Attributes, Action, and Action comment. Accounts are grouped by Resource, including Personal accounts, Service Accounts, and Read Documents. Each row shows a 100% status, a green progress bar, and options to Keep or Remove the account. A 'Details' link is provided for each entry. At the bottom right, there are 'Cancel' and 'Submit' buttons.

Status	Identity	Resource	Account name	Attributes	Action	Action comment
<b>Active Directory corporate.com Personal account</b>						
100%	David Leal	Active Directory corporate.com Personal account	DAVLEA1	Attributes	<input checked="" type="radio"/> Keep <input type="radio"/> Remove	<a href="#">Details &gt;</a>
100%	Peter Chayot	Active Directory corporate.com Personal account	PETCHA	Attributes	<input type="radio"/> Keep <input checked="" type="radio"/> Remove	<a href="#">Details &gt;</a>
100%	Neil Flores	Active Directory corporate.com Personal account	NEIFLO1	Attributes	<input checked="" type="radio"/> Keep <input type="radio"/> Remove	<a href="#">Details &gt;</a>
<b>Active Directory corporate.com Service Account</b>						
100%	Tech Ident Service Account	Active Directory corporate.com Service Account	srvc_sn	Attributes	<input checked="" type="radio"/> Keep <input type="radio"/> Remove	<a href="#">Details &gt;</a>
100%	Tech Ident Service Account	Active Directory corporate.com Service Account	srvc_sccm	Attributes	<input type="radio"/> Keep <input checked="" type="radio"/> Remove	<a href="#">Details &gt;</a>
<b>AFS - Read Documents</b>						
100%	Ole Manager A2	AFS - Read Documents	OLEMAN	Attributes	<input type="radio"/> Keep <input checked="" type="radio"/> Remove	<a href="#">Details &gt;</a>
100%	Hanna Ulrich	AFS - Read Documents	HANULR	Attributes	<input type="radio"/> Keep <input checked="" type="radio"/> Remove	<a href="#">Details &gt;</a>
100%	Abd dualah Latif	AFS - Read Documents	90002_400DF0A828C46...	Attributes	<input checked="" type="radio"/> Keep <input type="radio"/> Remove	<a href="#">Details &gt;</a>
<b>VPN Access - Limited</b>						

Step-by-step attestation process

### Advantages

- Vendor specialized in IAM software for **over 20 years**
- **Extensive range of standard features**
- **Fast and straightforward implementation**
- **Strong German-speaking team** with direct access to the vendor

### Disadvantages

- **No online trial function** like some competitors (though demos can be requested)

- **Relatively limited customization** options for highly specialized scenarios
- 

## Assessment

The strength of the **Omada Identity Cloud** is undoubtedly its ability to offer a solution that can best be described as **feature-rich**.

Those who choose the **Omada Identity Manager** receive software from a **highly specialized company**, offering a wide range of features that are often missing from other solutions—or that would otherwise require **costly custom development**.

Although the software originates from **Denmark**, customers can rely on a **highly dedicated and capable German-speaking team** that is open to incorporating specific wishes and requirements.

This level of **closeness to the manufacturer** is something you will likely miss with industry giants such as **Microsoft** or **SAP**.

If you're looking for a solution that **"just works"** and can do without **highly specialized SAP integration scenarios**, the **Omada Identity Cloud** should, in our view, be among your **top choices**.

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## Option C: Okta

**Okta** is an **independent provider** specializing in **identity and access management**.

The platform is known for its **flexibility** and **user-friendliness**, offering a wide range of identity management functions, including **Single Sign-On (SSO)**, **Multi-Factor Authentication (MFA)**, and **identity lifecycle management**.

Okta places strong emphasis on **integration with a wide variety of applications and platforms**, making it a **popular choice** for organizations with **heterogeneous IT landscapes** that seek a **seamless user experience** across different applications.

## The End of an Era – Part 3/4: Cloud-Services

The screenshot displays the Okta user interface. On the left is a navigation sidebar with categories like Dashboard, Directory, People, Groups, Devices, Profile Editor, Directory Integrations, Profile Sources, Customizations, Applications, Security, Workflow, Automations, Inline Hooks, Event Hooks, Workflows console, Key Management, Reports, and Settings. The 'People' category is selected. The main content area shows the profile for 'Max Mustermann' with email 'maxmuster@max.max'. It includes buttons for 'Set Password & Activate', 'Resend Activation Email', and 'More Actions'. Below this, a status message indicates a pending user action requiring password selection, with a 'View Logs' link. A tabbed interface shows 'Applications' as the active tab, displaying a table of assigned applications.

Application	Assignment & App Username
Salesforce.com	Individual maxmuster@max.max
SAP NetWeaver Application Server	Individual maxmuster@max.max

People, Groups, Devices – A modern directory service in action

From a **technical and conceptual perspective**, **Okta** represents a so-called **Directory-as-a-Service (DaaS)**.

This means that, at its core, it is a **directory service** offered as a **cloud-based service**.

Directory services differ from **identity management solutions** in that they **store and provide data about people and objects** (e.g., network infrastructure) to **third-party applications**, without directly managing user accounts and permissions within those applications.

With this approach, **Okta** is in **direct competition with Microsoft Active Directory (AD)** and **Entra**.

## Functionality

Add this integration to enable authentication and provisioning capabilities.

### Authentication (SSO)

- SAML
- OIDC
- WS-Federation
- ✓ SWA

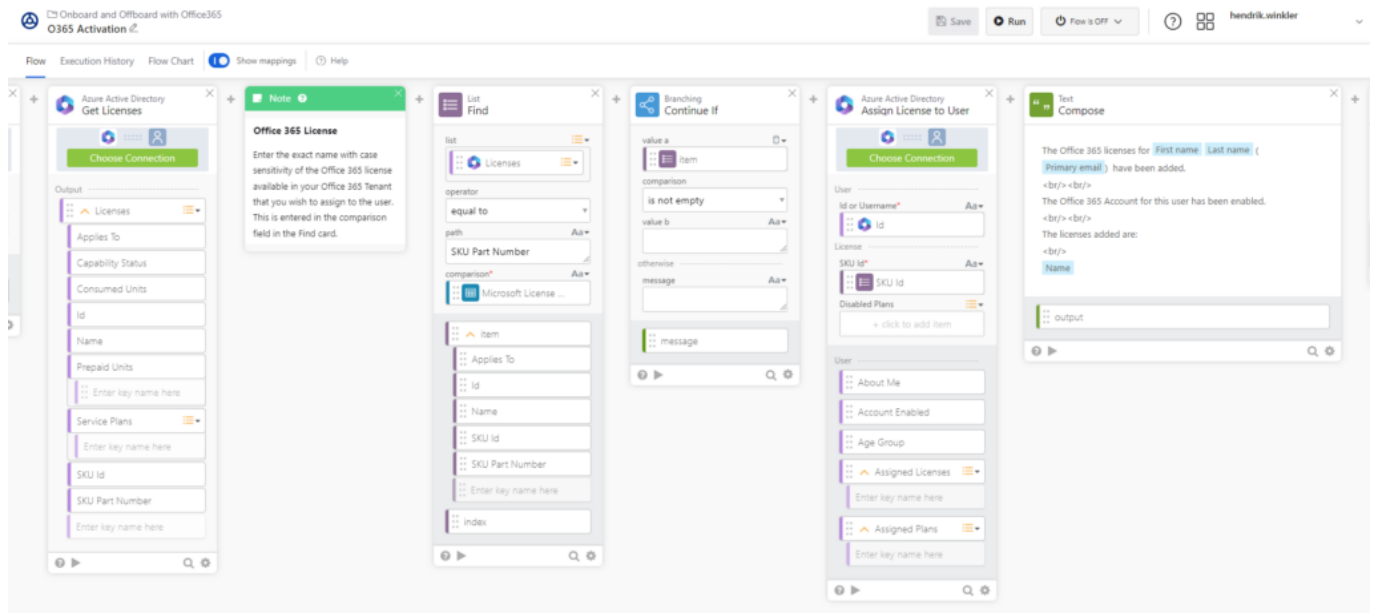
### Provisioning

- Create
- Update
- Deactivate
- Sync Password
- Group Linking
- Group Push
- Schema Discovery
- Attribute Sourcing
- Attribute Writeback

### Functionality of the SAP NetWeaver Connector

Genau wie bei Microsoft Entra sind hier jedoch die Übergänge von einer DaaS-Lösung zum Identity-Management fließend und es können auch Provisionierungsszenarien konfiguriert werden. Okta besticht dabei durch eine, zumindest von uns wahrgenommene, höhere Flexibilität als bei Konkurrenzprodukten. Dies wird vor allem bei der Workflow-Funktionalität deutlich.

## The End of an Era – Part 3/4: Cloud-Services



Die grafische Okta Workflow-Engine wird mit Templates angeboten

Okta's **pricing structure** is **highly individualized**, which makes it appear **fair and transparent**.

It is based on the **specific products** a customer selects and the **number of users** who will be using those products.

The available products include **Single Sign-On, Multi-Factor Authentication, Universal Directory, Lifecycle Management, API Access Management**, and more.

## Universal Directory

[Kontakt zum Vertrieb](#)

Universal Directory

Listenpreis

**\$2** pro User pro Monat

Beinhaltet Funktionen +

## Lifecycle Management

[Kontakt zum Vertrieb](#)

Lifecycle Management

Beinhaltet Funktionen —

Anwendungs- und Directory-Integrationen	
Auto-Provisioning / Deprovisioning für OIN-Apps	Unbegrenzte OIN-Apps
Directory-Integration für AD oder LDAP	✓
Lückenlose AD-Synchronisierung für Office 365	✓
Identity lifecycle management	
Anwendungszugriff und -bereitstellung abhängig von der Lebenszyklusphase	✓
Anlegen und Deaktivieren von Konten in Anwendungen	✓

Okta Pricing – Transparent and individually customizable

Each of these **products** has its **own price per user per month**.

In addition, there is a **minimum annual contract**.

For **enterprise customers** with a large number of users, **volume discounts** are available.

It is important to note that **actual prices may vary**, and it is best to contact **Okta directly** for the **most accurate and up-to-date pricing information**.

## Advantages

- High degree of **customizability** for a cloud solution
- **Strong global presence**
- Considered **user-friendly, lightweight**, and **quick to implement**

- Highly **individualized pricing model**
- 

## Disadvantages

- **On-premise infrastructure** (e.g., Windows domain controllers) still requires **classic Active Directory**
  - The **core structure** of Okta, as with most directory services, is **group-based**—there is **no distinction between groups and roles**
  - Not primarily focused on the **SAP-centric DACH market**, resulting in **limited SAP integration scenarios**
- 

## Assessment

Okta is rated a **“Leader”** for Identity and Access Management solutions by **Gartner**, and likely not without reason.

With reportedly **over 18,000 customers**, Okta appears to be the **most widely adopted IAM solution** behind the **Microsoft-dominated market**, according to our research.

When using Okta, **SAP integration scenarios** should generally remain **within the standard scope**.

The **availability of Okta experts** in the **German-speaking region** also tends to be **lower** compared to other competitors.

Moreover, it is important to note that **Microsoft-based on-premise infrastructures** will still need to be managed via **classic Active Directory**.

However, if your company aims to become **less dependent on Microsoft’s quasi-monopolistic market position**, **Okta** is the right choice.

Its advantages lie particularly in being a **highly adaptable, easy-to-implement, and industry-focused solution** that can integrate **nearly your entire infrastructure**.

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## Option D: IBM Security Verify

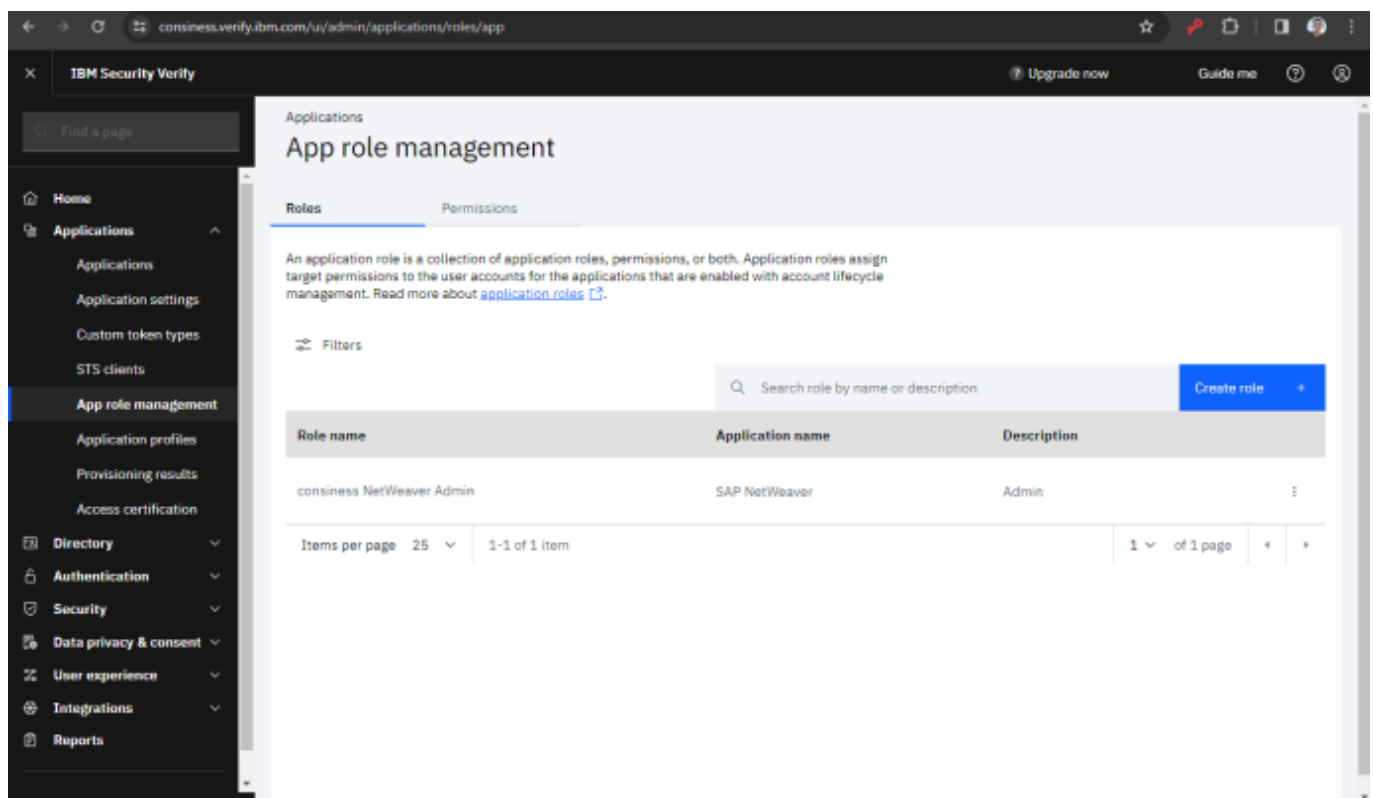
As the **fourth option**, the solution from software giant **IBM** fits seamlessly into the world of **cloud-based IAM solutions**.

Since we have had **fewer touchpoints** with this product, this section will be somewhat shorter.

**IBM Security Verify** is the result of **continuous development and refinement** of IBM's security solutions.

Before its introduction, the product was known as **IBM Cloud Identity**.

Many industry veterans will also remember the **IBM Tivoli Identity Manager**, which, in our assessment, was **technically superior to SAP IDM** in its time.

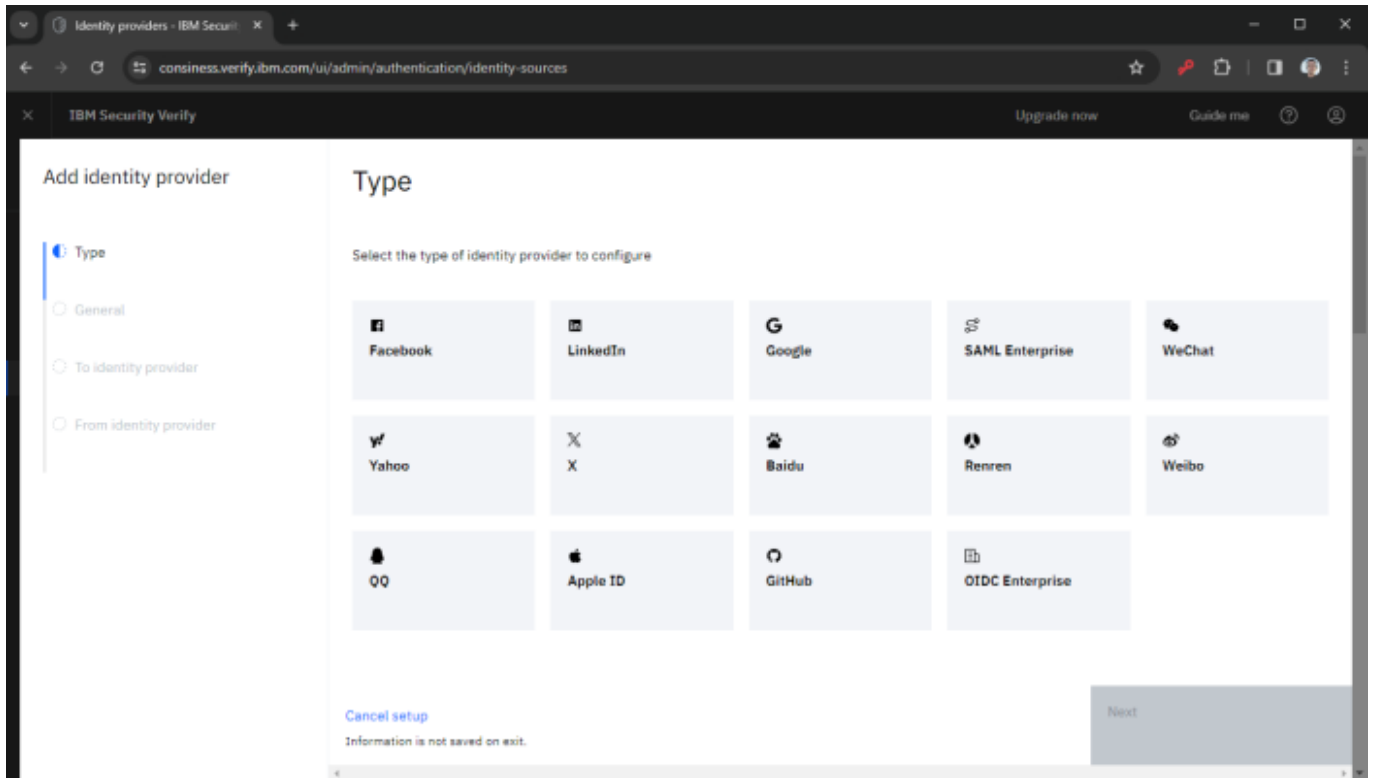


Looks just like you'd imagine an IAM solution: IBM Security Verify

In the **cloud era**, however, the cards are being reshuffled, and **IBM** presents a solution that appears **highly intuitive and familiar** at first glance.

Among its features are **SAML- and OIDC-based Single Sign-On**, a **“digital workspace”** that — similar to a **Citrix launcher** — simplifies access to all authorized applications, **adaptive access control powered by artificial**

**intelligence**, and **industry-standard identity governance functions**.



Out-of-the-box Identity Provider: Focus at B2C

A look into the **identity provider configurations** shows that with **IBM Security Verify**, **all common B2C authentication scenarios** can be covered.

For example, implementing a **LinkedIn-based login** for your application can be accomplished in just a few clicks using a **wizard**.

On the other hand, as **SAP-focused testers** of the solution, we found **only a preconfigured integration package for the classic SAP NetWeaver**.



## The End of an Era – Part 3/4: Cloud-Services

Applications

### Applications

Total applications: 2    Enabled: 2    SAML: 2    OIDC: 0    Account lifecycle enabled: 0    Bookmark: 0

Search applications [Add application](#)

Type	Name	↑	Enabled	Account lifecycle
	Microsoft Active Directory		✓	Disabled
	SAP NetWeaver		✓	

Items per page: 50    1-2 of 2 items    1 of 1 page

Limited selection of SAP-specific applications/connectors


We found the **Policy Editor** to be **well designed and neatly organized**. Here, **security settings** for groups of applications can be **configured and audited easily and clearly**, all within a **clean and intuitive interface**.


Security


### All policies

Protect applications with access policies that evaluate against user attributes, groups, network information, and more.

#### Get started with the policy editor

**Create custom policies**  
Create additional custom access policies and configure rules based on conditions to use with applications.  
[Create a policy](#)

**Enable adaptive access**  
Automatically determine risk levels to challenge or block high risk users and provide frictionless access to low risk users.  
[Learn more](#)

**Assign policies to applications**  
Set access policies to control how users can access applications.  
[Learn more](#)

Policy name	Status	Applied to	Policy type	Last modified
Allow access from all devices	Active	—	Federated sign-on	November 22, 2017, 5:41:16 PM
Allow access from managed devices; others require 2FA	Active	—	Federated sign-on	November 22, 2017, 5:41:16 PM
Allow access from managed devices; others require 2FA each session	Active	—	Federated sign-on	November 22, 2017, 5:41:16 PM
Allow access from compliant devices only; block otherwise	Active	—	Federated sign-on	November 22, 2017, 5:41:16 PM
Allow access from desktops and compliant mobile devices; block otherwise	Active	—	Federated sign-on	November 22, 2017, 5:41:16 PM
Allow access from desktops and managed mobile devices; block otherwise	Active	—	Federated sign-on	November 22, 2017, 5:41:16 PM
Always require 2FA in compliant devices; block otherwise	Active	—	Federated sign-on	April 20, 2018, 7:10:37 AM

Policy Editor – Simple and well structured

The **pricing structure** can be viewed and **calculated exemplarily** on the **IBM Security Verify website**.

As with other cloud solutions, the **pricing primarily depends** on which **features** are selected and **how many identities** are ultimately to be managed.

The screenshot shows the IBM Security Verify Pricing Calculator interface. On the left, under 'Population of individuals', there is a text input field containing '20000'. Below this, under 'Choose the use case for this population', there are four checkboxes: 'Single sign on' (checked), 'Multi-factor authentication' (unchecked), 'Adaptive access' (checked), and 'User lifecycle and provisioning' (checked). A blue 'Calculate' button is at the bottom of this section. On the right, under 'Results', it states 'We estimate the cost per user per month to be: \$2.611'. Below this, it says 'According to your entries above, we estimate you will need the following number of resource units for the entirety of the year (12 months): 2363'. At the bottom of the results section, it asks 'Ready to move forward?' with two buttons: 'Contact sales' and 'Try free edition'.

IBM Pricing Calculator

### Assessment

Based on our initial demonstration, our impression is that **IBM Security Verify** is another **well-structured DaaS solution** equipped with the **typical IAM features** one would expect.

Whether the **extensibility** of the solution is as **flexible** as it once was with **IBM Tivoli**, however, cannot be assessed at this stage.

Given the **relatively high recognition** of IBM's predecessor solutions in the **German-speaking market**, **IBM Security Verify** certainly deserves a mention.

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### Summary

**Cloud computing** is the talk of the town, and **market competition** continues to grow.

Even **on-premise heavyweights** such as **Quest** (more on **One Identity** in Part 4) are now positioning themselves with **cloud-based versions** of their successful products.

As a result, conducting a **comprehensive evaluation** of all available options is nearly impossible, and the **final decision** for or against a particular product often depends on **how well it is positioned and marketed** within the industry.

For **SAP customers**, we believe that the **partnership between Microsoft and SAP** will continue to **dominate the market**.

As a result, customers receive an **infrastructure composed of products** they would likely be using anyway—even when adopting a third-party IAM solution. This helps **streamline the architecture** and thus provides **strategic advantages**.

However, whether this combined solution will be offered with the **same focus and quality** as that of a **specialized vendor like Omada** remains to be seen. The **lack of active support for SAP IDM** in recent years may still leave a **bitter aftertaste** for some customers and could motivate them to **look elsewhere in the market**.

Next Part 4: On-Premise Solutions (e.g. One Identity)

**Über den Autor**



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